

BOARD MEETING March 27, 2023

7:00 PM / via Zoom

MINUTES

ATTENDANCE:

Ryan M.	Beth F.	Patrick H.
Graham P.	Kevin F.	Jason H.
Brian V.	Sarah W.	Ian J. (non-voting)
		Alex M.

Absent:

Mike O.	Darren B.
Steve M.	Peter L.

Staff Present:

Heather B., Diane D., Gerry R.

Welcome and Call to order – 7:07pm motion by Ryan M., second by Beth F.

Land Acknowledgment – read by Sarah W.

Approval of minutes from February 26, 2023– motion by Graham P. second by Patrick H.
All approved.

Business Arising from minutes from last meeting:

1) Super Sunday Debrief –Sarah W.

- Overall successful weekend – many positive comments received
- Thanks to entire board for help and participation
- Came in over allocated budget
- Will review workplan to see what worked well, what didn't in order to better budget for next year
- Use momentum for opening weekend, scaled down version which can lead up to Super Weekend 2024
- Call for adult volunteers to help coordinate day – many parents offered to help next year
- ***Sarah to provide a final budget review for next meeting***
 - o Must have, nice to have, not needed
- Missing hats have arrived, will be distributed to those that didn't receive

2) Spring Development Update – Jason

- IP group has 8 x 2hr sessions – 2 in March and 6 in April
- 22 kids registered paying \$400 for all 8 sessions
- PHL running the development – going well with positive reviews
- ***Suggest we add a Development tab to website for ease of finding schedules for arena staff – liase with Tony to create.***
- Look to offer 3 on 3 league next season from end of March to April or mid-May. Done in previous years back and was successful, seems to be interest in local membership to do

3) Banking Providers – Mike (not available)

- Proposal has been received from Scotiabank to switch banking providers from First Ontario to them.
- ***Mike to present at next board meeting.***

- 4) Next Season Planning** – Ryan (moved to end of meeting)
- CHIPs would like to go to 2 ice times per week with a later start time on weekends (7am too early for young kids and families based on comments)
 - U7, U8 – more emphasis on skills and drills in addition to the 2 regular weekend ice times. Would like to see 1-2 hours of additional skills and drills/week offered.
 - Suggest using shooter pad for shooting drills for kids
 - Run development through Christmas break, March Break and post season but plan now and advertise
 - Review idea of spring 3 on 3 league and plan ahead.
 - Add more Jamboree opportunities and have all IP HL teams participate in 2 during the season which Ancaster could co-host with PHL.
 - Current proposed budget has a ~\$25K deficit for next season
 - Confirm what we have in bank and assets – **Mike to confirm with Brownlow**
 - Need to add Goalie Registration Discount (below), opening weekend festivities budget, Skate with Santa budget
 - Will update budget numbers and send to board via email for review and approval.
 - Will vote on all proposals (Budget, U21 program, Goalie Registration Discount) at the same time via email.
- 5) Goalie Registration Discount Proposal** – Patrick H.
- Would like to propose a motion to lower the goalie registration fees by 50%.
 - Hope is that this will entice more players to register as full-time goalies and not play occasionally.
 - This past season saw 14 full-time goalies in U11-U18, with last year's registration fee, proposal will cost AMHL \$3325. Higher registration fees will increase the cost to AMHL but will hopefully draw more goalies
 - Numbers will be tracked closely over the next season to see if this is an effective strategy
 - Want to review rules for receiving discount, fear is that someone registers then decides they don't want to do it anymore, many at U9-U11 are afraid to sign up full-time for that reason
 - New goalie gear and smaller nets seems to be working to get younger kids interested
 - Discuss program offline

Staff Reports:

Ice-Scheduler – Diane D.

- Final contracts received for rooms and shooter pad and ice rentals
- Will meet with Mike next week to review and reconcile
- If we move to Scotiabank, would like to visit using e-transfer option for ice payments – need to confirm with Mike
- Will need hours required for regular season within the next month to give to city – overall ice amounts
 - o Know we want extra hour for CHIPs and extra hour for U21 program
- Select Tournament – preliminary discussions held
 - o Would likely need to be early April
 - o Need to get application in the sooner the better
 - o **Brian to discuss with Todd Shedden and Diane offline for availability**

Referee-In-Chief – Gerry

- Mostly positive feedback overall for the season in terms of referees and timekeeping
- New referees recruited this year and had good mentorship
- So far no one has indicated they would not come back

Registrar –Heather B.

- Registration for new season ready to be opened, just need fees to attach
- Bombers tryout and pre-tryout registration open
- U9 and under programming update:
 - o Can have MD, LL and HL
 - o Will NOT be considered rep hockey – will be called Ancaster Bombers and Glanbrook Bombers
 - o Will have implications on ice availability
 - o All levels must be offered the same ice opportunity
 - o Will have tryouts in the fall and MD to be run like a rep team
- ***All HL Directors will be given access to the Hockey Canada portal to find certification on coaches and trainers to see what is needed and for better management at each level.***

Head Trainer – Ian G.

- Working with Patrick on developing fall coaches and trainers sessions
- 1 trainer kit has gone missing – will review bags in the equipment room to review what is there and what needs to be restocked in the bags
- Injury reporting over the season went well once everyone understood what was required.
- ***Will meet with Ryan and Beth to discuss helping the Bombers***

Director Reports:

Social Events – Sarah W.

- No further updates

Development – Patrick H.

- In discussions with Ian for in-person coach and trainer sessions
- Along with Goalie Registration Subsidy, will be reaching out to PK Goaltending to set-up weekly goalie clinics throughout the season.

Junior HL – Brian V.

- A few u13 parents looking to collect their end of season hat and awards; coordinating with Heather and the coach, just waiting for hats to come in.
- Shooter pad rental payments are all settled
- Some parents have asked to hold on to goalie equipment for the spring/summer for development. Darren is being kept in the loop.
- Brian to help chase coaches for missing goalie equipment if needed.
- Getting some early interest from a few assistant coaches who had a fun season and would like to take a head coach role next year which is great.
- Lots of great feedback from championship weekend.

Initiation Program –Jason H.

- Successful season – total of 163 in IP
- Parents and kids want more skating opportunities in future, will add to proposal for next season planning (2 x week for CHIPs and more access to skills and other events like jamborees for U6/7 and U8)
- Will need to focus on a good communication strategy to help retain kids and get more kids involved as we are anticipating a drop in the IP program for next season.
- New ideas presented under Next Season Planning

Senior House League – Graham P.

- No new updates other than U21 proposal under New Business

Sponsorship – Kevin F.

- Keep sponsorship goal at \$12K in order to have realistic target to reach – aim to reach this in cash and go above and beyond with “in-kind” donations.
- Need to review current sponsors and leverage what we have been doing and look at what we can offer sponsors for their donation.
- Have a sub-committee for sponsorship over the spring and summer to plan for next season, strategies and goals. Use the idea of “give where you live” slogan to attract more sponsorship.

Equipment – Darren

- McDonalds jerseys ordered, colours for upcoming year include: red, yellow, grey, gold, purple, black, white)
- Waiting for Tim Horton’s order link to open to order CHIPS-U9
- Working with Mak’s to order HL jerseys for U13-18
- Would be helpful to get numbers for Tim Horton’s jerseys as Senior HL ahead of time to prepare for order – *Jason and Graham to confirm*
- Plan to order by mid-April
- Goalie equipment that was returned to equipment room on Super Weekend needs to be inventoried and will reach out to Brian if missing sets for followup.
- A few families will be keeping some equipment for the spring months to try.

Finance– Mike (absent - via email)

- Budget for next season, fees to increase by 5% makes sense to cover costs of ice increase
- Budget for Super Weekend to be kept at \$10K
- Push for new sponsorship to get donations back up to \$20K (currently budgeted for \$12K)
- Largest items for budget are staff salaries, development contractor salaries, Super Weekend, however, these are all items that make the association run smoothly and offer more to our membership.

Rep Directors – Steve M.

- Tryouts- some small changes. We couldn't get enough ice to do multiple hours for each age group. Going to be a little bit crowded. Registration is open. Waiting on some registration numbers to determine whether or not we can do u10b, u12b or any of the bb non-contact teams as there has been lots of interest.
- DMHA- Dundas has folded their rep programming - we are starting talks to see what players can come our way. This also opens up ice in Dundas for Flamborough girls as well as Glancaster. That should open more ice at Morgan for Bombers and AMHL. This could possibly make it easier for us to find ice for extra teams as well
- Development/warm up skates- we have all of our warm up skates posted on the Bombers website. We are almost full in the fwd and d specific ones but still have room in the team skill skates. Esp the u14-16 age groups.
- Bombers Banquet- Mar 28th... registrations for teams have been pretty good so far for our first annual with little notice
- Bombers Tournament Nov 10,11,12- moving in the right direction. Projecting a minimum of 144 teams. Will keep everyone posted as there is more news.
- Super Avs Weekend- the buzz around the store about how amazing the weekend was has been a crazy amount! Well done again. I think we should add in the Friday night as well, more food trucks, and a full skills comp next year!

Standing Agenda Items:

Ancaster/Glanbrook Pilot – Ryan and Beth

- Waiting on OMHA

Ancaster By-Laws – Beth

- Waiting on review from lawyer

Statement of Claim – Ryan and Beth

- No new updates

Google Workplace Account – Jason and Brian

- Possibly look at/consider other applications
- Would like to see communication strategy, dedicated emails for all board members, shared drive for all documents for board members, workbook templates built for player and coach registration, evaluation and team assignments, tracking player history, templates for other events (ie. Super Weekend, Photo Day, Opening Weekend etc.)
- *Jason to provide proposal for next meeting along with associated costs*

New Business:

U21 Proposal – Graham

- See attached proposal, to be voted on with updated budget
- Generally positive feedback

Select Convenor Posting – Graham and Brian

- Would like to have the position locked in prior to the AGM
- Re-post the call for applications on website – *Ryan to liase with Tony*

Equipment Room Cleanout – Graham

- Scheduled for Sunday April 16 1-4pm for those that can make it

Any Other Business:

- Annual General Meeting Date – Monday June 19, 7-9pm at Ancaster Rotary Center

Adjournment – 8:47pm - motion by Kevin F. seconded by Jason H.